### MILITARY OFFICERS ASSOCIATION OF AMERICA - ALAMO CHAPTER

P.O. Box 340497, Ft Sam Houston, TX 78234 MINUTES OF BOARD MEETING – Tuesday 19 November 2024

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The Meeting was called to order by Board Chair Jarvis Baker at 2pm - in person and via Zoom. A quorum was present (min 50%) and acting throughout the meeting.

#### Attendees:

Chapter Board: Col Jarvis Baker, COL Kim Biever, COL Eric Kreitz, Col Frank Rohrbough, LTC Bill

Goforth, Lt Col Ed Marvin, MAJ Mike Pollog.

Board Advisor: Bill Knehans

Staff: Col David Patrick, COL Aimee Schumacher, Col Lisa Skopal, Lt Col Kitty Meyers, MAJ Jim

Cunningham.

Foundation Board: COL Brad Freeman

Board Absent: Maj Josh Welch.

Invocation given & pledge led by Jim Cunningham.

#### 1. Welcome/Overview

Jarvis welcomed and thanked everyone for sharing their valuable time and support for the chapter.

# 2. Officer Reports

## a) President

Kitty Meyers reported she has been heavily involved in the 2025 budget preparation and the 2025 scorecard in addition to her regular workload. Attended the quarterly Texas Council of Chapters (TCC) in Waco. MOAA's Frank Michael (Senior Director, Council & Chapter Affairs) was also present as a renewed focus on the importance of local chapters. They are using the Alamo Chapter as best practices model in many instances.

Not much movement with the renewal of the Austin chapter, but hopefully more will be accomplished after the first of the year. There may be an interest in starting up a satellite at The Towers, instigated by Lisa meeting the Weismullers (Tower residents) at a veterans' event. The TCC started its legislative preparations for the Advocacy in Austin on March 31<sup>st</sup> followed by Advocacy in Action in Washington DC on April 9<sup>th</sup>.

Jarvis advised he had spoken with General Kelly at a national AFA Symposium regarding combining the Advocacy in Action with a national meeting to increase participation. Kitty advised there are regional training conferences for chapter members (one in Oklahoma May 2-3), MOAA national will only fund 4 chapter members from TCC to attend the Advocacy in Action. Jarvis indicated General Kelly also wanting the return of a national convention. There are plans for an inaugural force for October 2025 which the chapter may raise funds for. Kitty to raise the subject at the Chapters Roundtable meeting on Thursday.

The update on the chapter webmaster, Bill Hudson, is that he is not planning to retire any time soon but welcomes the search for a new webmaster, and social media officer.

## b) Secretary

David Patrick - The minutes from 15 August were approved and will be filed as a matter of record.

#### c) Treasurer

Brad Barnhart submitted a report in absentia. MACEF YTD has \$61k in and \$45 out, including the scholarships.

Operations income is \$1k under budget to date. Letters soliciting for both MACEF and Operations were mailed vesterday.

were mailed yesterday.

Outflows are \$694 to the good. Cash balances are in a strong position for both MACEF and Operations.

# **Educational Foundation**

Donations (Transfers from Operations) Donations (Checks) Donations (Online) Dividend MajGen Dave Garza JROTC Donation Foundation Fundraising Golf Tourney Proceeds Scholarships 50folf Tourney Proceeds for USO WFSC 60ff Tourney Proceeds for USO WFSC	920.00 1,561.00 350.00 27.54 5,389.96 6,829.96 3,054.94	<u>December</u> 1,095.00 1,290.00 775.00 48.79	2024 January 660.00 125.00 650.00 44.71	February 745.00 575.00 100.00 49.92 10,000.00	March 1,160.00 165.00 24.00 39.82	April 315.00 600.00 25.00 8.70	May 650.00 250.00	June 390.00 300.00	<u>July</u> 725.00	August 2,180.00	September 660.27	October 665.00		FY24 Budget	Variance
Donations (Transfers from Operations) Donations (Chlenks) Donations (Online) Dividend MajGen Dave Garza JROTC Donation Foundation Fundraising Golf Tourney Proceeds Scholarships 5 Golf Tourney Proceeds for USO WFSC Chapter Operations donation from GT 3	920.00 1,561.00 350.00 27.54 5,389.96 6,829.96 3,054.94	1,095.00 1,290.00 775.00	660.00 125.00 650.00	745.00 575.00 100.00 49.92	1,160.00 165.00 24.00	315.00 600.00 25.00	650.00	390.00	725.00						
Donations (Checks) 1 Donations (Online) Dividend MajGen Dave Garza JROTC Donation Foundation Fundraising Golf Tourney Proceeds Scholarships Golf Tourney Proceeds for USO WFSC Chapter Operations donation from GT 3	1,561.00 350.00 27.54 5,389.96 6,829.96 3,054.94	1,290.00 775.00	125.00 650.00	575.00 100.00 49.92	165.00 24.00	600.00 25.00				2,180.00	660.27	665.00	10 165 27	A 4 500 00	
Donations (Online) Dividend MajGen Dave Garza JROTC Donation Foundation Fundraising Golf Tourney Proceeds Scholarships 5 Golf Tourney Proceeds for USO WFSC Chapter Operations donation from GT 3	350.00 27.54 5,389.96 6,829.96 3,054.94	775.00	650.00	100.00 49.92	24.00	25.00	250.00	300.00					10, 100.27	\$ 4,500.00	5,665.27
Dividend MajGen Dave Garza JROTC Donation Foundation Fundraising Golf Tourney Proceeds Scholarships Golf Tourney Proceeds for USO WFSC Chapter Operations donation from GT 3	27.54 5,389.96 6,829.96 3,054.94			49.92				300.00	5,705.00	3,200.00	125.00	225.00	14,121.00	\$ 2,000.00	12,121.00
MajGen Dave Garza JROTC Donation Foundation Fundraising Golf Tourney Proceeds Scholarships Golf Tourney Proceeds for USO WFSC Chapter Operations donation from GT 3	5,389.96 6,829.96 3,054.94	48.79	44.71		39.82	8.70		526.00	1,842.45	632.22	25.00	25.00	4,974.67	\$ 700.00	4,274.67
Foundation Fundraising Golf Tourney Proceeds Scholarships Golf Tourney Proceeds for USO WFSC Chapter Operations donation from GT	6,829.96 3,054.94			10,000.00			54.34	52.65	60.42	26.31	33.41	39.41	486.02		486.02
Golf Tourney Proceeds Scholarships Golf Tourney Proceeds for USO WFSC Chapter Operations donation from GT	6,829.96 3,054.94												10,000.00	\$ 10,000.00	-
Golf Tourney Proceeds Scholarships 5 Golf Tourney Proceeds for USO WFSC 6 Chapter Operations donation from GT 3	6,829.96 3,054.94										4.500.00	1.500.00	6,000,00	\$ 20,000.00	(14,000.00
Chapter Operations donation from GT 3	3,054.94												5,389.96	\$ 5,000.00	389.96
Chapter Operations donation from GT 3	.,											,	,		-
TOTAL INCOME 18	18,133.40												3,054.94		3,054.94
TOTAL INCOME 18	18,133.40														-
		3,208.79	1,479.71	11,469.92	1,388.82	948.70	954.34	1,268.65	8,332.87	6,038.53	5,343.68	2,454.41	54,191.86	42,200.00	11,991.86
OUTFLOWS															
Expenses															
Office Supplies / Postage			392.20					886.21					1,278.41	\$ 500.00	778.41
Awards Luncheon						1.115.10							1,115,10	\$ 2,500.00	(1,384.90
PayPal Fee	11.10	5.32	16.88		1.18			16.18	51.40	9.64	1.21	1.21	114.12	\$ 20.00	94.12
Square Fee		28.04	3.65	3.65	5.40	1.03			8.90	14.45			65.12		45.12
Outreach															
USO WFSC			6,830.00										6,830.00	\$ -	6,830.00
Leadership Development Initiatives															
ROTC Leadership Development					1,000	2,000							3,000.00	\$ 4,000.00	(1,000.00)
JROTC Scholarships															
Gen Herring * "Let's Go" Cadet Kilic					1,000								1,000.00	\$ 1,000.00	-
Col McCarthy * "Let's Go" Cadet Birkner						1,000							1,000.00	\$ 1,000.00	-
Susie Tolman * "Let's Go" Cadet Garcia					1,000								1,000.00	\$ 1,000.00	-
MajGen Dave & Carrie Garza "Let's Go"					5,000	2,000	1,000	1,000					9,000.00	\$ 9,000.00	-
Chapter Scholarship Progam															
Col Torrey Minnie Piper Clearing House					1.000									\$ 1,000.00	
Chapter Dep * (Jim & Cheryl Cunningham)					1,000		1.000							\$ 1,000.00	- :
Griapioi Dep (Jilli & Grietyi Guillingflam)							1,000						1,000.00	φ 1,000.00	
ROTC Scholarship Program															
ROTC AF * (Ed & Ruby Marvin) Cadet Vallor							1,000							\$ 1,000.00	-
ROTC Scholarships					13,000	4,000	1,000						18,000.00	\$ 18,000.00	-
Endowment Distribution													-	\$ 2,160.00	(2,160.00)
TOTAL OUTFLOWS				3.65											

# **Operations**

# Inflows

	January	February	Ma	rch	April	May	June	July	August	Sept	Oct	Nov	Dec	YTD	2024 Budge	Variance
Membership Dues																
MOAA National	585.00													\$585.00	\$ -	\$585.00
Austin Chapter														\$0.00	\$ -	\$0.00
New Surv Sp	25.00													\$25.00	\$ -	\$25.00
New Retired	25.00	75.00		50.00	100.00		75.00		75.00					\$400.00	\$ 500	-\$100.00
New Active Duty				25.00										\$25.00	\$ 100	-\$75.00
New Former				25.00										\$25.00	\$ .	\$25.00
New FOC														\$0.00	\$ 50	-\$50.00
Renewal Surv Sp	50.00	275.00	1	50.00	25.00		75.00		100.00	50.00	50.00			\$775.00	\$ 750	\$25.00
Renewal Retired	950.00	1,200.00	5	75.00	670.00	450.00	675.00	775.00	675.00	875.00	750.00			\$7,595.00	\$ 9,000	-\$1,405.00
Renewal Active Duty	100.00	25.00				75.00		50.00		75.00				\$325.00	\$ 100	\$225.00
Renewal Former					25.00		75.00	25.00	25.00		25.00			\$175.00	\$ 100	\$75.00
Renewal FOC	50.00	25.00							25.00					\$100.00	\$ 75	\$25.00
Total	\$ 1,785.00	\$ 1,600.00	\$ 8	25.00	\$ 820.00	\$ 525.00	\$ 900.00	\$ 850.00	\$ 900.00	\$ 1,000.00	\$ 825.00	\$ -	\$ -	\$10,030.00	\$ 10,675	-\$645.00
Non-Dues Revenue																
Golf Tournament														\$0.00	\$ 5.000	-\$5,000.00
Travel Awards				41.94										\$41.94		\$41.94
Merchandise (Coins/Shirts)	112.00	46.00		30.00		100.00	60.00		120.00		60.00			\$528.00	\$ 500	\$28.00
Advertising Lariat	275.00	275.00	2	75.00	3.245.00	4.070.00				1,100,00				\$9.240.00	\$ 5.000	\$4,240.00
Corporate Partnership	\$ 100.00	\$ 700.00	\$ 5	00.00	\$ 500.00	\$ 1,100,00				,	\$ 250.00			\$3,150,00	\$ 2,000	\$1,150.00
Donations to Chapter	760.00	1.455.00	5	20.00	805.00	275.00	792.00	2.740.00	1.065.00	765.00	605.00			\$9.782.00	\$ 13.845	
Donations to MACEF	740.00	1,160.00	3	15.00	755.00	390.00	725.00	2.180.00	660.27	665.00	2.860.00			\$10,450,27	\$ 7.000	\$3,450,27
Social Events	1.434.00	1.372.00	9	12.00	2.415.10	1.377.00	576.00	816.00	1.548.00	1.064.00	440.00			\$11.954.10	\$ 12.500	-\$545.90
Total	\$ 3,421.00	\$ 5,008.00		93.94	\$ 7,720.10		\$ 2,153.00	\$ 5,736.00	\$ 3,393.27	\$ 3,594.00	\$ 4,215.00		\$ -	\$45,146.31		
TOTAL INCOME	\$5,206.00	\$6,608.00	\$3,	418.94	\$8,540.10	\$7,837.00	\$3,053.00	\$6,586.00	\$4,293.27	\$4,594.00	\$5,040.00	\$0.00	\$0.00	\$55,176.31	\$ 56,520	-\$1,343.69

# **Outflows**

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	YTD	2024 Bu	lget \	Variance
Bank Charge														\$	-	
Copier Mntn Agreement				691.00									691.00	\$	691	-
PayPal Service Fee	95.98	81.26	84.13	127.33	152.40	93.88	128.81	108.39	71.41	120.10			1,063.69	\$ 1,	000	(63.69)
Square Service Fee	28.72	77.52	20.39	35.19	28.18	35.38	45.89	75.76	87.45	129.66			564.14	\$	700	135.86
D&O Insurance								709.00					709.00	\$	885	653.00
Dues & Subscription	243.05	1,063.80			766.57								2,073.42	\$ 1,	369	(703.93)
Contractor Incentive													-	\$	-	-
Independent Contr	2,001.66	2,001.66	2,001.66	2,001.66	2,001.66	2,001.66	2,001.66	2,001.66	2,001.66	2,001.66			20,016.60	\$ 24,	020	4,003.40
Liability Insurance		487.00											487.00	\$	187	-
Marketing													-	\$	-	-
Merchandise (Coins/Shirts)						498.21							498.21	\$	-	(498.21)
Office	973.83	526.54	312.38	72.33	113.96	592.97	990.27	310.97		549.92			4,443.17	\$ 3,	668	(775.66)
Postage & Delivery	358.70				682.35		682.35	440.55					2,163.95	\$ 3,	000	836.05
Social Events	2,036.00	1,108.80	2,116.00	1,012.00	220.00	1,280.00	841.20	2,008.00	1,616.00	60.00			12,298.00	\$ 12,	500	202.00
Special Activities													-	\$	-	-
Telephone	115.59	115.59	115.59	115.48	124.40	115.48	217.48	136.88	133.37	133.46			1,323.32	\$ 1,	100	76.68
Trans to MACEF	660.00	745.00	1,160.00	315.00	650.00	390.00	725.00	2,180.00	660.27	665.00			8,150.27	\$ 7,	000	(1,150.27)
Volunteer Recognition													-			
TOTAL Outflow	\$ 6,513.53	\$ 6,207.17	\$ 5,810.15	\$ 4,369.99	\$ 4,739.52	\$ 5,007.58	\$ 5,632.66	\$ 7,971.21	\$ 4,570.16	\$ 3,659.80	\$ -	\$ -	\$54,481.77	\$ 56,	520	-\$2,038.23
Surplus/(Deficit)	-\$1,307.53	\$400.83	-\$2,391.21	\$4,170.11	\$3,097.48	-\$1,954.58	\$953.34	-\$3,677.94	\$23.84	\$1,380.20	\$0.00	\$0.00	\$694.54	l \$	0.00	\$694.54

#### Cash Balances:

MACEF	Jan	Feb	March	April	May	Jun		Jul	Aug		Sep		Oct	Nov	Dec	
RBFCU																
Savings	\$ 10.00	\$ 10.00	\$ 10.00	\$ 10.00	\$ 10.00	\$ 10.00	\$	10.00	\$ 10.00	\$	10.00	\$	10.00			
Money Market	\$ 28,742.59	\$ 39,757.22	\$ 6,121.64	\$ 5,953.87	\$ 5,977.28	\$ 7,202.58	\$	13,430.19	\$ 19,468.72	\$ :	24,787.40	\$	24,740.60			
Checking	\$ 172.02	\$ 168.38	\$ 13,336.20	\$ 5,336.54	\$ 2,222.88	\$ 145.51	\$	145.52	\$ 121.44	\$	145.24	\$	120.25			
Certificates	\$ 10,839.84	\$ 10,874.46	\$ 10,917.35	\$ 10,960.33	\$ 11,004.92	\$ 11,048.25	\$	11,093.20	\$ 11,138.33	\$	11,182.18	\$	11,227.67			
Total	\$ 39,764.45	\$ 50,810.06	\$ 30,385.19	\$ 22,260.74	\$ 19,215.08	\$ 18,406.34	\$ 2	24,678.91	\$ 30,738.49	\$ :	36,124.82	\$	36,098.52	\$ -	\$ -	
Chapter Operations																
Broadway	\$ 13,062.13	\$ 13,462.96	\$ 11,071.75	\$ 15,241.86	\$ 19,514.34	\$ 14,890.23	\$	18,686.57	\$ 20,833.63	\$ 4	44,035.41	\$	43,695.12			
RBFCU CD #1-3	\$ 17,738.73	\$ 17,792.25	\$ 17,849.64	\$ 17,906.72	\$ 17,976.92	\$ 18,045.12	\$	18,115.86	\$ 18,186.87	\$	18,255.87	\$	18,327.08			
RBFCU CD #4	\$ 15,102.53	\$ 15,160.01	\$ 15,221.68	\$ 15,281.61	\$ 15,343.78	\$ 15,404.19	\$	15,466.86	\$ 15,529.78	\$	15,590.90	\$	15,654.35			
Total	\$ 30,800.86	\$ 31,255.21	\$ 28,921.39	\$ 33,148.58	\$ 37,491.26	\$ 48,339.54	\$ :	52,269.29	\$ 54,550.28	\$	77,882.18	\$	77,676.55	\$ -	\$ -	
Social Events	Jan	Feb	March	April	May	June		July	Aug		Sep	Т	Oct	Nov	Dec	YTD
Chapter																
Inflows	\$ 2,196.00	\$ 1,090.00	\$ 2,511.10	\$ 1,128.00	\$ 1,443.00	\$ 1,008.00			\$ 2,044.00	\$	1,464.00			\$ 360.00		\$13,244.10
Outflows	\$ 2,186.00	\$ 958.80	\$ 2,116.00	\$ 1,012.00	\$ 1,360.00	\$ 841.20			\$ 2,008.00	\$	1,676.00					\$12,158.00
Variance	\$ 10.00	\$ 131.20	\$ 395.10	\$ 116.00	\$ 83.00	\$ 166.80	\$	-	\$ 36.00	\$	(212.00)	\$	-	\$ 360.00	\$ -	\$ 1,086.10

#### Golf:

						ament 2024								
	May	June	<u>July</u>	Aug	Sept	Oct	No	V	Dec	2024 YTD	2024 Budget	Variance	2023	Actua
Income:														
Sponsorship				3,250.00	17,500.00	1,825.00				22,575.00	30,000.00	7,425.00		7,575.00
Donation		-	25.00		1,100.00	460.00				1,585.00	1,500.00	(85.00)	1	1,958.00
Entry Donation Warrior \$125	125.00	1,000.00	1,375.00	250.00	1,750.00					4,500.00	1,875.00	(2,625.00)	2	2,880.00
Entry Fee Player \$125	750.00	250.00	1,125.00	1,875.00	1,625.00	2,375.00				8,000.00	13,000.00	5,000.00	7	7,040.00
Super Tickets @ \$50	300.00	100.00	300.00	450.00	750.00	2,000.00				3,900.00	5,000.00	1,100.00	2	2,750.00
Silent Auction						1,560.00				1,560.00	2,000.00	440.00	1	1,365.00
Total	\$1,175.00	\$ 1,350.00	\$ 2,825.00	\$ 5,825.00	\$ 22,725.00	\$ 8,220.00	\$	-	\$ -	\$42,120.00	\$53,375.00	\$11,255.00	\$3	3,568.00
Expenses:														
Green Fees incuding lunch & dir	nner 120 @	\$67								6,270.00	8,040.00	1,770.00	5	5,200.00
Club Extras: Drink Tix 125 @ \$										875.00	720.00	(155.00)		588.24
Beverage Cart 1 @ \$100	,0.00, 120 (									100.00	200.00	100.00	3	3,358.46
Player Prizes										1,100.00	3,000.00	1,900.00		1,280.00
Banner/Signage										149.00	150.00	1.00		149.00
Cling for Beverage Carts 2x6.50											30.00			
										13.00		17.00		12.00
Hole Signage etc (7 @\$25)										175.00	500.00	325.00		168.00
Hole in One Ins										349.00	276.00	(73.00)		276.00
Goodie Bag Items 150 @ \$25.50		\$ 3,825.00								3,825.00	3,825.00	-	4	1,416.00
Goodie Bag Items 20 dz Balls @	019									380.00	760.00			
Super Tickets 86 @ 8.50										731.00	850.00	119.00		850.00
Shipping		195.25					1	12.17		307.42	300.00	(7.42)		295.40
Photographer										250.00	250.00	-		250.00
Staff Tip										160.00	200.00	40.00		200.00
Golf Pro Consultant										1,000.00	1,000.00	-	1	1,000.00
Total	s -	\$ 4,020.25	s -	\$ -	s -	\$ -	\$ 1	12.17	\$ -		\$ 20,101.00	\$ 3,996.58		3,043.10
	•	7 1,1-11-1	•		•				,		7 ==,:=::==	,		,
									Net:			\$6,838.42		5,524.9
								-2	20% MOAA:		\$ 6,654.80			3,104.98
									Balance:	\$21,148.46	\$26,619.20			2,419.92
													\$ 1	1,440.00
													\$ 10	,779.92
2019 \$8,125 each														
2021 \$12,600 each													\$ 5	5,389.96
2022 Sch \$7384.54, WF	SC \$9634.5	54									(donat	ed by chapter)	\$ 3	3,054.98
2023: Sch 5389.96, WF											,	, , ,		3,444.94
													\$ 5	5,389.96
Excess Warrior Donatio	n = \$3500													1,440.00
Excess Warner Bendie	Π – ψοσσσ													5,829.96
Option A:													φ U	,029.90
	000/	21.148.46												
Proceeds after Chapter	20% cut:													
50/50 after warriors		8,824.23 to s	cnolarships a	\$ 12,324.23 to	WFSC (8,824	.23 + 3,500)								
Option B:														
Proceeds after Chapter :	20% cut:	21,148.46												
50/50 including warriors		10,574.23 to	each											
Option C														
Proceeds after Chapter 2	20% cut:	21.148.46												
USO	_0 /0 Out.		n amount to	bring donation	to \$5,000									
Scholarships		\$16,148.46	ii aiiiouiii lo	ornig donadon	ιο ψο,υυυ									
Scriolaistilps		ψ10,140.40												

Frank Rohbough as tournament co-chair advised golf tournament netted over \$26k, and after the chapter's 20% for administrative expenses \$21,148.46 to be distributed between the beneficiaries. Initially the Warrior and Family Support Center was funded through the Fisher House Foundation, but since being taken over by the USO it has greater opportunities for grants and donations. Hence the typical 50/50 split is being rethought and the Committee has suggested the proceeds from the excess donations for Warrior Players (\$3,500) would be brought up to \$5,000 and awarded to the USO, and the remainder (\$16,148.46) would be directed towards MACEF.

Brad Freeman brought forth the chapter's request that MACEF partially funds their administrative support, initially at \$15k per year. This was considered too much, especially in light of the absence of concrete data for the number of hours performed, and office supply expenses. It was decided to

work on a mutually agreeable proposal and present it to the board for their approval before year's end.

The 4 year comparison was reviewed – and deemed satisfactory as a year to date synopsis.

# **4 Year Comparison**

Oct YTD	2021	2022	2023	2024
MACEF				
Inflows				
Donations	\$7,671	\$13,047	\$17,291	\$45,261
Other	\$1,375	\$2,672	\$180	\$387
Golf	\$0	\$0	\$0	\$0
TOTAL INFLOWS	\$9,046	\$15,719	\$17,471	\$61,022
Outflows				
Admin	\$238	\$2,858	\$2,314	\$2,573
Wounded Warrior	\$0	\$0	\$9,650	\$6,830
Scholarships \$\$	\$20,000	\$28,000	\$31,000	\$33,000
Scholarships #	20	28	32	33
TOTAL Outflows	\$20,258	\$30,886	\$45,937	\$45,403
Operations Inflows				
Dues	\$16,925	\$11,435	\$10,980	\$10,030
Non-Dues				
Advertising	\$5,590	\$8,965	\$13,270	\$12,390
Donations	\$6,442	\$7,522	\$13,519	\$9,782
Golf	\$0	\$0	\$0	\$0
TOTAL Non-Dues	\$29,797	\$32,977	\$44,373	\$45,146
TOTAL INFLOWS	\$46,722	\$44,412	\$55,353	\$55,176
Operations Outflows				
Contractor	\$17,083	\$18,200	\$19,067	\$20,017
Office	\$3,267	\$28,330	\$3,740	\$4,443
Postage Office	\$3,044	\$1,015	\$2,329	\$2,164
TOTAL OUTFLOWS	\$37,900	\$46,840	\$48,754	\$54,482
Increase/(Decrease)	\$8,822	-\$2,428	\$6,599	\$695
Golf				
Inflows				
Sponsorship	\$8,775	\$17,650	\$17,575	\$22,575
Donations	\$3,890	\$5,015	\$4,838	\$6,085
Total Inflows	\$28,305	\$2,810	\$33,568	\$42,120
Total Outflows	\$0	\$3,919	\$18,293	\$15,684
Reserves				
Outreach/Education	\$25,578	\$29,436	\$23,624	\$36,099
Operations	\$64,664	\$68,362	\$71,862	\$77,677

# d) Programs

David Patrick – presented the 2025 program calendar and advised due to renovations at the Golf Club it will be closed for events through May. An alternate locale has been found – Alamo Heights United Methodist Church Christian Life Center near Basse Rd with comparable pricing.

The last 2 events of this year are the Annual General Meeting on November 21<sup>st</sup> and the Holiday luncheon on Dec 12<sup>th</sup>.

# e) Strategic Plan (Year End 2024)

Priority 1: (Increase & Retain Membership) Kathie Estrada has been a powerhouse in recruiting. JBSA is very transient in nature with active duty members being PCS'd, but it gets the MOAA name out there. Have had great success at the Retiree Appreciation Days. Have greatly missed MOAA providing us with the NRT reports of members moving into our catchment area due to major system issues this year, but recruitment is still good.

Priority 2: (Sustain a Positive Long-Term Financial Position) Lisa Skopal continues to exceed her goals for advertising and corporate partnerships.

Priority 3: (Legislative) Jim Cunningham found recruitment difficulties for a legislative team but is encouraging members to use MOAA's Quorum and records indicate the Alamo Chapter has the highest usage among local chapters.

State-wise there are 1700 bills that have been pre-filed for next year's legislative session, and TCVO is looking into hiring a full time lobbyist. Continues to publicize military advocacy in the chapter newsletter The Lariat. Jarvis noted there should be more strategic thinking on how to make the efforts more effective.

Priority 4: (Leadership Succession Planning) Kitty Meyers noted Aimee Schumacher has really stepped up shadowing her as President Elect and as the newsletter editor. David as Program Chair will swop roles with his assistant Brian Afflerbaugh on January 1<sup>st</sup> and become Brian's assistant. Still looking for assistance webmaster and social media officer, as well as additional administrative help.

# f) MACEF Update

Brad Freeman advised the chapter needs a replacement for the Scholarship Chair who should be shadowing Peter Hunt now before he leaves. Frank and Stephen Rohrbough are stepping down as Golf Co-Chairs and Gary Sadlon has offered to take their place.

3. Old Business (None)

#### 4. New Business

a) **Approval of MACEF Board members:** Jarvis advised the chapter board has reviewed and officially recommends a new MACEF Board member, Wes Weiner. Mike Pollog made a motion to accept Wes as a MACEF Board member, seconded by Ed Marvin. Vote was unanimous.

### b) Approval of Golf Tournament disbursement:

Mike Pollog made a motion to limit the amount to \$5k to the USO in the 2025 budget, plus increase the Chapter's administrative portion to 25%. He recommended that \$6,608.90 to Operations, \$5,000 to USO and the remaining \$14,826.68 to MACEF. Motion passed.

- c) Approval of 2025 Chapter Budget: (tabled pending further revisions)
- d) **Approval of 2025 Strategic Plan:** Following review and discussion Priority 3.3 will become Priority 5. Motion to accept with proposed change made by Eric Kreitz, seconded by Mike Pollog. Vote was unanimous.

## e) MOAA's Cheddar Up

Provided by MOAA national Cheddar Up is a cost efficient solution to all our financial transactions (events, dues, merchandise) to help minimize Square and PayPal fees. Aimee is the POC, and we are working as a beta testing chapter with Teagan O'Barr at MOAA National in getting it set up.

## f) 2025 Board Meeting dates

Following review and discussion it was decided meetings would be on the 3<sup>rd</sup> Tuesday at 1pm each quarter in March, June, September and December.

## g) Sunset Directors

Three directors have termed out, Bill Goforth, Ed Marvin and Frank Rohrbough. Bill and Frank have elected to officially step down at the end of 2024, and Ed at the end of 2025. Jarvis and the Board approved the thoughts on how to commemorate their service and show the chapter's appreciation. Plans will move forward.

Jarvis recommended improving the process and communication aspects of board business.

Meeting adjourned at 4:45pm	Next meeting TBD.	
Secretary - David Patrick		

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